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Industry Report Air transport 2014 Bulgaria

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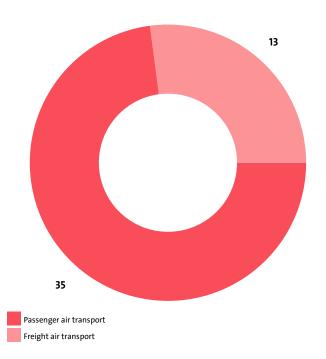
BULGARIA

I. KEY INDICATORS

- The Air transport industry in Bulgaria was represented by 48 companies at the end of 2014, compared to 52 in the previous year and 44 in 2012.
- The industry's net loss amounted to BGN 34,201,000 in 2014.
- The industry's total revenue was BGN 857,732,000 in 2014, up by 3.79% compared to the previous year.
- The combined costs of the companies in the Air transport industry reached BGN 889,786,000 in 2014, up by 5.91% year-on-year.
- The industry's total revenue makes up 1.11% to the country's Gross domestic product (GDP) in 2014, compared to 1.09% for 2013 and 1.13% in 2012.
- A total of 1,854 people were employed in the Air transport industry at the end of 2014, compared to 2,059 in 2013 and 1,962 in 2012.
- Most of the companies in the industry are based in Sofia, followed by Burgas and Breznik.

II. INTRODUCTION

In 2014 the companies in the Air transport industry numbered 48, distributed in 2 sectors.



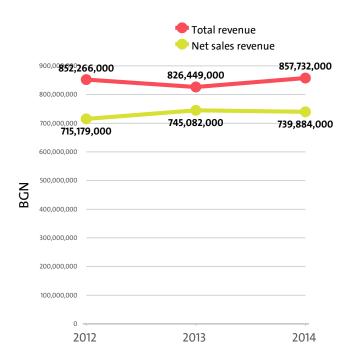
In 2013 there were a total of 52 companies operating in the industry. In 2012 their number totalled 44.

NUMBER OF COMPANIES IN AIR TRANSPORT INDUSTRY BY SECTORS

SECTOR	2014	2013	2012
PASSENGER AIR TRANSPORT	35	39	32
FREIGHT AIR TRANSPORT	13	13	12

III. REVENUES

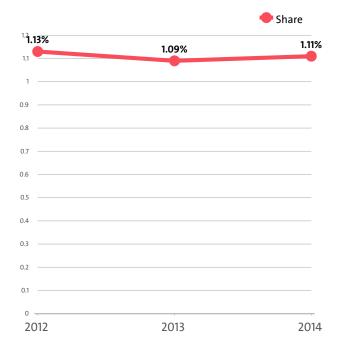
The total revenue in the industry was BGN 857,732,000 in 2014, BGN 826,449,000 in 2013 and 852,266,000 in 2012.



The companies in the Air transport market of Bulgaria earned combined net sales revenues of BGN 739,884,000 in 2014.

In annual terms, sales marked a drop of 0.70% compared to 2013. In comparison to 2012 they grew by 3.45%. In 2013 sales went up by 4.18% year-on-year.

The Air transport industry total revenue make up 1.11% to the country's GDP in 2014, compared to 1.09% for 2013 and 1.13% in 2012.



In 2014 the Air transport industry contributed to GDP BGN 754,231,000 in Gross value added (GVA) accounting for 0.53% of the total for the country's economy.

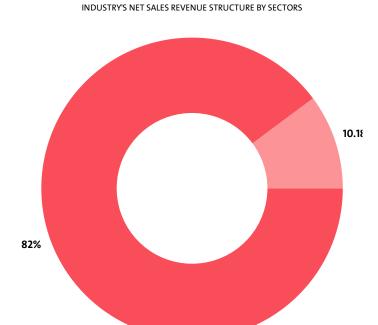
In the previous year, the industry's GVA amounted BGN 774,626,000, accounting for 0.57% of the total for the country in 2013. In 2012 the GVA of the Air transport was BGN 789,300,000, or 0.62% of the GVA for the country's economy.

GVA BY SECTORS

RANK	SECTOR	BGN	SHARE OF THE COUNTRY'S GVA (%)
1	PASSENGER AIR TRANSPORT	684,286,000	0.48
 2	FREIGHT AIR TRANSPORT	69,945,000	0.05

We expect, based on the trend in the last three years, the total revenue of the Air transport industry to change at a compound annual growth rate (CAGR) of 0.32% in 2015.

Passenger air transport contributed net sales revenue of BGN 664,566,000 or 89.82% of the total net sales in the industry, and sector Freight air transport - BGN 75,318,000 (10.18%).



The highest growth, of 14.84%, was recorded by Freight air transport, while Passenger air transport registered the sharpest decline, of 2.20%.

TOP COMPANIES' REVENUE BY SEGMENTS

Passenger air transport

Freight air transport

SEGMENT	COMPANY	TOTAL REVENUE (BGN)	NET SALES REVENUE (BGN)
FREIGHT A	AIR TRANSPORT	·	
	KARGO ER OOD	43,542,000	43,313,000
	HELI ER SAU AD	28,985,000	25,756,000
	ER BRAYT OOD	3,173,000	3,122,000
PASSENG	ER AIR TRANSPORT		
	BULGARIA AIR AD	376,090,000	308,103,000
	ER VIA OOD	143,069,000	136,467,000
	BALGARIAN EAR CHARTAR OOD	112,866,000	109,681,000

The top 10 companies in terms of total revenue in Air transport accounted for 97.34% of the industry's total in 2014, 96.76% in 2013 and 95.85% in 2012.

TOP 10 COMPANIES BY TOTAL AND NET SALES REVENUE IN THE INDUSTRY

(BGM) REVENUE (B 1 BULGARIA AIR AD 376,090,000 308,103,0 2 ER VIA OOD 143,069,000 136,467,0 3 BALGARIAN EAR CHARTAR OOD 112,866,000 109,681,0 4 BI EYCH EAR OOD 93,465,000 86,428,0 5 KARGO ER OOD 43,542,000 43,313,0 6 HELI ER SAU AD 28,985,000 25,756,0 7 SANLAYT EAR EAD 23,116,000 1,242,0 8 AVIOKOMPANIYA HEMUS ER EAD 5,148,000 1,908,0				
2 ER VIA OOD 143,069,000 136,467,0 3 BALGARIAN EAR CHARTAR OOD 112,866,000 109,681,0 4 BI EYCH EAR OOD 93,465,000 86,428,0 5 KARGO ER OOD 43,542,000 43,313,0 6 HELI ER SAU AD 28,985,000 25,756,0 7 SANLAYT EAR EAD 23,116,000 1,242,0 8 AVIOKOMPANIYA HEMUS ER EAD 5,148,000 1,908,0	RANK	COMPANY		NET SALE REVENUE (BGN)
3 BALGARIAN EAR CHARTAR OOD 112,866,000 109,681,0 4 BI EYCH EAR OOD 93,465,000 86,428,0 5 KARGO ER OOD 43,542,000 43,313,0 6 HELI ER SAU AD 28,985,000 25,756,0 7 SANLAYT EAR EAD 23,116,000 1,242,0 8 AVIOKOMPANIYA HEMUS ER EAD 5,148,000 1,908,0	1	BULGARIA AIR AD	376,090,000	308,103,000
4 BI EYCH EAR OOD 93,465,000 86,428,0 5 KARGO ER OOD 43,542,000 43,313,0 6 HELI ER SAU AD 28,985,000 25,756,0 7 SANLAYT EAR EAD 23,116,000 1,242,0 8 AVIOKOMPANIYA HEMUS ER EAD 5,148,000 1,908,0	2	ER VIA OOD	143,069,000	136,467,000
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6 HELI ER SAU AD 28,985,000 25,756,0 7 SANLAYT EAR EAD 23,116,000 1,242,0 8 AVIOKOMPANIYA HEMUS ER EAD 5,148,000 1,908,0	4	BI EYCH EAR OOD	93,465,000	86,428,000
7 SANLAYT EAR EAD 23,116,000 1,242,0 8 AVIOKOMPANIYA HEMUS ER EAD 5,148,000 1,908,0	5	KARGO ER OOD	43,542,000	43,313,000
8 AVIOKOMPANIYA HEMUS ER EAD 5,148,000 1,908,0	6	HELI ER SAU AD	28,985,000	25,756,000
	7	SANLAYT EAR EAD	23,116,000	1,242,000
9 AVIOSTART OOD 4,439,000 4,011,0	8	AVIOKOMPANIYA HEMUS ER EAD	5,148,000	1,908,000
	9	AVIOSTART OOD	4,439,000	4,011,000
10 AVIO DELTA OOD 4,172,000 4,086,0	10	AVIO DELTA OOD	4,172,000	4,086,000

The total revenues of the top 10 companies in the Air transport were 1.08% of GDP in 2014, compared to 1.05% for 2013 and 1.09% in 2012.

The top 10 by assets in the Air transport industry made up BGN 715,951,000, or 96.77% of the total net sales revenue.

TOP 10 BY TOTAL ASSETS IN THE INDUSTRY

RANK	COMPANY	BGN
1	BULGARIA AIR AD	326,905,000
2	BI EYCH EAR OOD	80,005,000
3	HELI ER SAU AD	56,253,000
4	ER VIA OOD	52,490,000
5	KARGO ER OOD	46,459,000
6	AVIOKOMPANIYA HEMUS ER EAD	33,158,000
7	BALGARIAN EAR CHARTAR OOD	33,019,000
8	AVIOSTART OOD	9,184,000
9	SKORPION EAR EAD	8,446,000
10	BI EYCH HELI EOOD	6,532,000

TOP 10 COMPANIES WITH HIGHEST ANNUAL GROWTH IN OPERATING REVENUE IN AIR TRANSPORT

RANK	COMPANY	Y/Y GROWTH
1	SANLAYT EAR EAD	793.73%
2	REESKAMP AVIEYSHAN EOOD	458.06%
3	SKORPION EAR EAD	418.60%
4	BALKAN EAR AVIEYSHAN - EOOD	177.67%
5	ROUZ EAR OOD	88.50%
6	EY BI SI EAR BULGARIA EOOD	61.06%
7	AVIOSTART OOD	40.70%
8	DARIK SKAY EOOD	36.73%
9	KARGO ER OOD	29.12%
10	BALGARIAN EAR CHARTAR OOD	29.03%

TOP 10 COMPANIES BY TOTAL REVENUE IN THE SECTOR FREIGHT AIR TRANSPORT WERE:

COMPANY	BGN
KARGO ER OOD	43,542,000
HELI ER SAU AD	28,985,000
ER BRAYT OOD	3,173,000
BRAYT FLAYT OOD	2,123,000
SKORPION EAR EAD	2,036,000
BLU UIND AVIEYSHAN EOOD	465,000
EAR MAKS EOOD	420,000
EAR SKORPIO EOOD	357,000
BI EYCH HELI EOOD	249,000
ER LOGISTIKS EOOD	71,000

The 10 largest companies in terms of total revenue in sector Air transport earned total revenue of BGN 81,421,000 and accounted for 9.49% of the industry's total revenue.

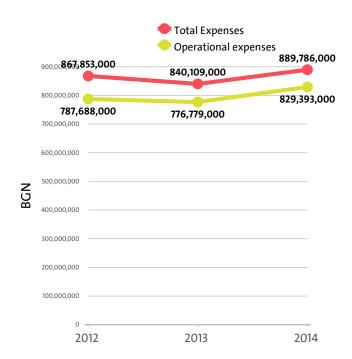
TOP 10 COMPANIES BY TOTAL REVENUE IN THE FIELD PASSENGER AIR TRANSPORT WERE:

COMPANY	BGN
BULGARIA AIR AD	376,090,000
ER VIA OOD	143,069,000
BALGARIAN EAR CHARTAR OOD	112,866,000
BI EYCH EAR OOD	93,465,000
SANLAYT EAR EAD	23,116,000
AVIOKOMPANIYA HEMUS ER EAD	5,148,000
AVIOSTART OOD	4,439,000
AVIO DELTA OOD	4,172,000
AVB 2012 EOOD	3,057,000
EAR VOLTA EOOD	2,568,000

The 10 largest companies in terms of total revenue in sector Air transport earned total revenue of BGN 767,990,000 and accounted for 89.54% of the industry's total revenue.

IV. EXPENSES

The combined costs of the companies in the Air transport industry reached BGN 889,786,000 in 2014.



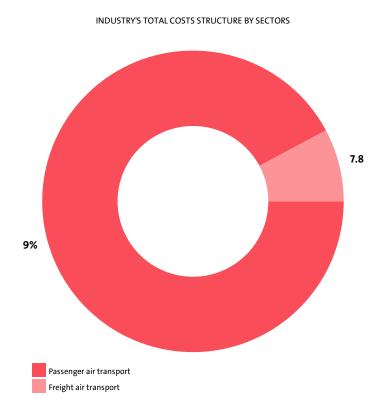
In annual terms, total expenses grew by 5.91% compared to 2013 and increased by 2.53% in comparison to 2012.

The total operating expenses of the companies in the Air transport industry were BGN 829,393,000 in 2014.

Operating costs increased by 6.77% compared with the previous year and rose by 5.29% when compared to 2012.

We expect, based on the trend in the last three years, the total costs of the Air transport industry to change at a compound annual growth rate (CAGR) of 1.26% in 2015.

Passenger air transport reported the highest total costs, of BGN 820,273,000, followed by Freight air transport with BGN 69,513,000.

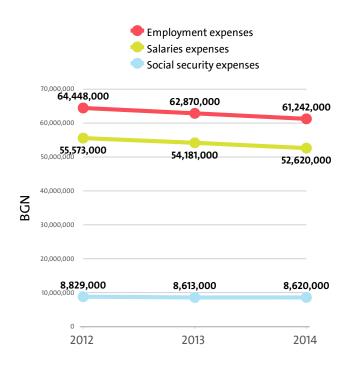


Passenger air transport marked the highest annual growth in total expenses, of 6.49%, while total expenses went down the most, by 0.48%, for Freight air transport.

In terms of operating expenses, the highest increase, of 7.56%, was recorded by the Passenger air transport sector. The sharpest fall was posted by Freight air transport - 1.66%.

The biggest spenders in the industry, with costs of over 10% of industry's costs, numbered 5, including BALGARIAN EAR CHARTAR OOD, ER VIA OOD, AVIOKOMPANIYA HEMUS ER EAD, Bulgaria Air AD, BI EYCH EAR OOD. The medium spenders, or those in the 5% and 10% range count 3 and include SANLAYT EAR EAD, KARGO ER OOD, HELI ER SAU AD. Below 5% threshhold are 40 companies, including HELIAMFORA EOOD, OLIMPIK EAR - KLON BULGARIA KCHT, DZHET OPS YURAP OOD, BUL-EAR EOOD, VIKTORIYA EAR OOD.

Employment expenses in the Air transport industry went down by 2.59% on the year to BGN 61,242,000 in 2014.



The monthly costs per employee in the Air transport industry averaged BGN 2,753 in 2014, BGN 2,545 in 2013 and BGN 2,737 in 2012.

The monthly social security costs per employee in the industry averaged BGN 387 in 2014, versus BGN 349 in 2013 and BGN 375 in 2012.

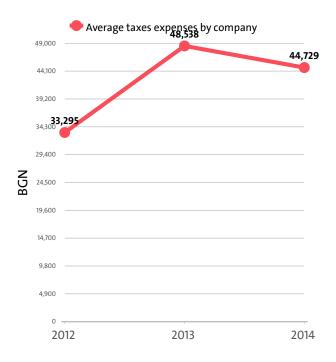
EMPLOYMENT EXPENSES IN AIR TRANSPORT BY SECTORS IN 2014

	RANK	SECTOR	EMPLOYMENT EXPENSES (BGN)	AVERAGE EXPENSES PER EMPLOYEE (BGN)
	1	PASSENGER AIR TRANSPORT	53,429,000	35,430
	2	FREIGHT AIR TRANSPORT	7,813,000	22,581

THE TOP 10 COMPANIES BY AVERAGE MONTHLY COSTS PER EMPLOYEE IN THE INDUSTRY

RANK	COMPANY	BGN
1	EAR VOLTA EOOD	5,233
2	BI EYCH HELI EOOD	5,194
3	DARIK SKAY EOOD	4,583
4	UIZ EAR UNGARIYA KFT KLON BULGARIA	4,288
5	ER VIA OOD	3,489
6	BALGARIAN EAR CHARTAR OOD	3,451
7	AVB 2012 EOOD	3,317
8	BULGARIA AIR AD	2,703
9	AVIOKOMPANIYA HEMUS ER EAD	2,631
10	ER BRAYT OOD	2,199

The industry's tax expenses stood at BGN 2,147,000 in 2014. In 2013 it paid taxes of BGN 2,524,000. In 2012 the industry paid BGN 1,465,000 in taxes.

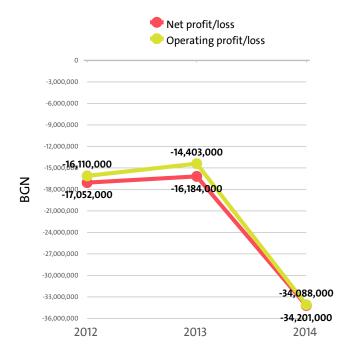


EXPENSES ON TAXES BY SECTORS

RANK	SECTOR	BGN	Y/Y CHANGE
1	FREIGHT AIR TRANSPORT	1,651,000	83.04%
2	PASSENGER AIR TRANSPORT	496,000	-69.42%

V. PROFITABILITY

The industry's net loss amounted to BGN 34,201,000 in 2014, compared to a net loss of BGN 16,184,000 in 2013 and a net loss of BGN 17,052,000 in 2012.



TOP 10 COMPANIES BY HIGHEST NET PROFIT IN AIR TRANSPORT

RANK	COMPANY	BGN
1	BALGARIAN EAR CHARTAR OOD	12,032,000
2	KARGO ER OOD	9,020,000
3	HELI ER SAU AD	6,356,000

4 ER VIA OOD		3,075,000
5 BULGARIA AII	R AD	773,000
6 ROUZ EAR OC	OD	231,000
7 BRAYT FLAYT	OOD	203,000
8 BALKAN EAR	AVIEYSHAN - EOOD	101,000
9 EAR VOLTA E	OOD	87,000
10 SANDSTRYO	M AVIEYSHAN EOOD	60,000

TOP COMPANIES BY HIGHEST NET LOSS IN AIR TRANSPORT

RANK	COMPANY	BGN
1	AVIOKOMPANIYA HEMUS ER EAD	36,896,000
2	UIZ EAR UNGARIYA KFT KLON BULGARIA	7,997,000
3	SANLAYT EAR EAD	6,356,000
4	BI EYCH EAR OOD	4,326,000
5	BI EYCH HELI EOOD	3,251,000

The combined operating losses of the companies in the Air transport industry fell by 136.67% y/y to BGN 34,088,000 in 2014.

OPERATING PROFIT/LOSS BY SECTORS (BGN)

SECTOR		2014	2013	2012
FREIGHT AIR TRANS	PORT	11,978,000	2,743,000	9,399,000
PASSENGER AIR TRA	NSPORT	-46,066,000	-17,146,000	-25,509,000

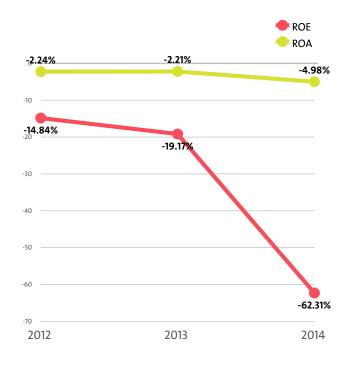
The profit margin for the Air transport industry stood at -4.25% in 2014, while in 2013 it amounted to -1.85% and -2.12% in 2012.

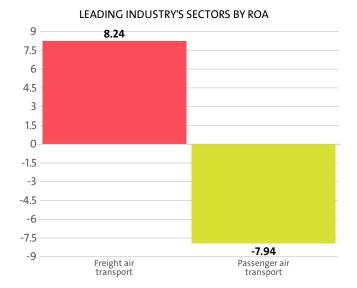
PROFIT MARGIN BY SECTORS

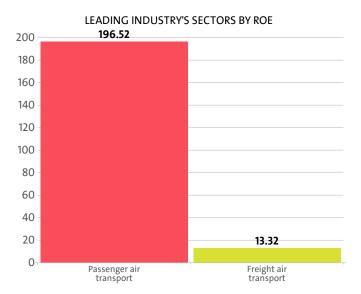
RANK	SECTOR	PROFIT MARGIN
1	FREIGHT AIR TRANSPORT	15.40%
2	PASSENGER AIR TRANSPORT	-6.36%

The Air transport industry's return on equity (ROE) is -62.31% compared to -19.17% in 2013 and -14.84% in 2012.

The Air transport's return on assets (ROA) was -4.98%, while in 2013 it amounted to -2.21% and -2.24% in 2012.







TOP 10 COMPANIES BY HIGHEST AVERAGE NET PROFIT PER EMPLOYEE IN AIR TRANSPORT

RANK	COMPANY	BGN	COMPANY HEA DQUARTERS (CITY)
1	KARGO ER OOD	73,333	SOFIA
2	BALGARIAN EAR CHARTAR OOD	44,563	SOFIA
3	HELI ER SAU AD	42,946	SOFIA
4	ROUZ EAR OOD	25,667	SOFIA
5	BRAYT FLAYT OOD	20,300	SOFIA
6	ER VIA OOD	13,487	VARNA
7	EAR VOLTA EOOD	8,700	SOFIA
8	VIKTORIYA EAR OOD	8,333	PLOVDIV
9	AVB 2012 EOOD	2,933	SOFIA
10	AVIO DELTA OOD	1,857	SOFIA

About 80.00% of the 10 leading companies in terms of net profit per employee are located in SOFIA, while 10.00% are VARNA-based and 10.00% are headquartered in PLOVDIV.

The average net sales revenue per employee in the Air transport industry amounted to BGN 399,074 in 2014, up by 10.28% compared to 2013 and up by 9.48% compared to 2012.

The industry's average operating revenue per employee increased by 14.56% year-on-year in 2014 to BGN 432,567. It

rose by 11.78% compared to 2012.

The Air transport industry generated an average BGN 462,639 in total revenue per employee. In 2013 and 2012 the figure was BGN 401,384 and BGN 434,386, respectively.

The average total revenue per company in the Air transport industry went up to BGN 17,869,417 in 2014 from BGN 15,893,250 in 2013. The 2012 value was BGN 19,369,682.

A company in the Air transport sector made on average a net sales revenue of BGN 15,414,250 in 2014, compared to BGN 14,328,500 in 2013 and BGN 16,254,068 in 2012.

The Air transport industry made 0.32% of the overall sales country-wide, reducing its market share by 0.02 pp.

Operating profit per employee for the industry as a whole was BGN -18,386 in 2014. For comparison in 2013 it amounted to BGN -6,995 and BGN -6,995 in 2012.

THE TOP BY OPERATIONAL PROFIT PER EMPLOYEE IN AIR TRANSPORT

RANK	COMPANY	BGN
1	KARGO ER OOD	81,520
2	BALGARIAN EAR CHARTAR OOD	49,511
3	HELI ER SAU AD	47,797
4	ROUZ EAR OOD	27,444
5	BRAYT FLAYT OOD	22,500

TOP 10 COMPANIES WITH HIGHEST CORRELATION OPERATING REVENUE - NUMBER OF EMPLOYEES - EMPLOYMENT EXPENSES*

RANK	COMPANY NAME	CORRELATION (BGN)
1	SANLAYT EAR EAD	1,256,529
2	SKORPION EAR EAD	951,500
3	BULGARIA AIR AD	733,774
4	ER VIA OOD	558,482
5	BALGARIAN EAR CHARTAR OOD	374,622
6	BI EYCH EAR OOD	362,776
7	KARGO ER OOD	330,919
8	VIKTORIYA EAR OOD	318,000
9	AVIO DELTA OOD	266,714
10	ALFA EAR OOD	198,222

^{*}The correlation is calculated by subtracting the quotient of the operating profit, and the employment expenses to the number of employees.

AVERAGE REVENUES PER EMPLOYEE IN AIR TRANSPORT IN 2014

SECTOR	AVERAGE NET SALES REVENUE (BGN)	AVERAGE OPERATING REVENUE (BGN)	AVERAGE TOTAL REVENUE (BGN)	NUMBER OF EMPLOYEES
FREIGHT AIR TRANSPORT	217,682	224,723	235,523	346
PASSENGER AIR TRANSPORT	440,694	480,256	514,749	1,508

AVERAGE REVENUE PER COMPANY IN AIR TRANSPORT IN 2014

SECTOR	AVERAGE NET SALES REVENUE (BGN)		AVERAGE TOTAL REVENUE (BGN)	NUMBER OF COMPANIES
PASSENGER AIR TRANSPORT	18,987,600	20,692,171	22,178,314	35
FREIGHT AIR TRANSPORT	5,793,692	5,981,077	6,268,538	13

The total indebtedness of the companies in the Air transport industry was BGN 626,559,000 versus BGN 641,097,000 a year ago. In 2012 the industry's indebtedness totalled BGN 641,713,000.

INDUSTRY'S INDEBTEDNESS BY SECTORS (BGN)

SECTOR	2014	2013	2012

PASSENGER AIR TRANSPORT	578,997,000	593,741,000	589,022,000
FREIGHT AIR TRANSPORT	47,562,000	47,356,000	52,691,000

Debt-to-assets ratio of the companies in the industry is 0.91 in 2014. It was 0.88 in 2013 and 0.84 in 2012.

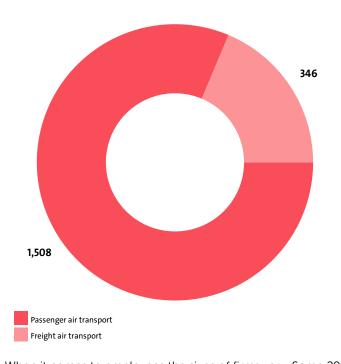
According to market experts, the greatest impact on the development of the Air transport industry has net sales revenue from services. In 2014 it stood at BGN 734,052,000, according to the financial statements of the companies in the industry. In 2013 the figure was BGN 738,638,000 and BGN 704,386,000 in 2012.

VI. EMPLOYMENT

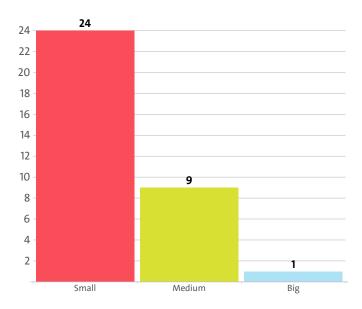
A total of 1,854 people were employed in the Air transport market at the end of 2014, compared to 2,059 in 2013 and 1,962 in 2012.

NUMBER OF EMPLOYEES BY INDUSTRY SECTORS

SECTOR	NUMBER	SHARE OF INDUSTRY TOTAL
PASSENGER AIR TRANSPORT	1,508	81.34%
FREIGHT AIR TRANSPORT	346	18.66%



When it comes to employees the sizes of firms vary. Some 29 have less than 50 employees, 5 fall in the 50 to 250 range, 2 count more than 250 employees *.



The employees of the leading 10 companies when it comes to numbers make up 89.32% of the workforce in the industry in 2014.

TOP 10 COMPANIES BY SHARE IN INDUSTRY'S TOTAL NUMBER OF EMPLOYEES

RANK	COMPANY	NUMBER OF EMPLOYEES	SHARE
1	BULGARIA AIR AD	443	23.89%
2	BALGARIAN EAR CHARTAR OOD	270	14.56%
3	ER VIA OOD	228	12.30%
4	BI EYCH EAR OOD	223	12.03%
5	HELI ER SAU AD	148	7.98%
6	UIZ EAR UNGARIYA KFT KLON BULGARIA	144	7.77%
7	KARGO ER OOD	123	6.63%
8	AVIOKOMPANIYA HEMUS ER EAD	30	1.62%
9	AVIOSTART OOD	26	1.40%
10	A L K AD	21	1.13%

The Air transport industry is the 71st largest employer in the country with 1,854 employees with the largest employer being Retail trade, except of motor vehicles and motorcycles with 204,297 and Libraries, archives, museums and other cultural activities at the bottom with 66 employees.

The Air transport's share in the country's total employment was 0.08% in 2014, 0.10% in 2013 and 0.11% in 2012.

We expect, based on the trend in the last three years, the number of employees of the Air transport industry to change at a compound annual growth rate (CAGR) of -2.79% in 2015.

^{*} Companies without data in the number of employees at end of the year are not taken into consideration.

The industry is represented by the following companies

HELIAMFORA EOOD
OLIMPIK EAR - KLON BULGARIA KCHT
DZHET OPS YURAP OOD
SANLAYT EAR EAD
BUL-EAR EOOD
VIKTORIYA EAR OOD
BLITS AVIEYSHAN AD
VENID EAR EOOD
EY BI SI EAR BULGARIA EOOD
BALGARIAN EAR CHARTAR OOD
BRIZ AVIEYSHAN AD
A V B 2010 AD
AGROMAKS EAR EOOD
ER VIA OOD
AVIOSTART OOD
INTER EAR EAD
EARGOU EARLAYNS BULGARIA EAD
EAR SKORPIO EOOD
AVIO DELTA OOD
DARIK SKAY EOOD
BUL ER EOOD
EAR MAKS EOOD
SKORPION EAR EAD
KARGO ER OOD
ALFA EAR OOD
LETISHTE BREZNIK AD
ROUZ EAR OOD
UIZ EAR UNGARIYA KFT KLON BULGARIA
AVIOKOMPANIYA HEMUS ER EAD
REESKAMP AVIEYSHAN EOOD
BULGARIA AIR AD
HOUKS OOD
EAR VOLTA EOOD
EAR TRANS EOOD
HELI ER SAU AD
BI EYCH HELI EOOD
BLU UIND AVIEYSHAN EOOD
BI EYCH EAR OOD
SANDSTRYOM AVIEYSHAN EOOD
A L K AD
OMEGA AVIEYSHAN EOOD
AVB 2012 EOOD
ER LOGISTIKS EOOD
KATAR EARUEYS KYU SI ES SI KLON BULGARIA
BALKAN EAR AVIEYSHAN - EOOD
EL AL IZRAEL EARLAYNS LIMITID KLON SOFIYA
BRAYT FLAYT OOD
ER BRAYT OOD

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